IBS Distribution Intelligence
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Big improvements are achieved when you get the big decisions right

IBS Distribution Intelligence supports customers with tools and applications that paint an accurate enterprise-wide view of business processes and resource utilization. It enables detailed analysis of this information so that actions can be taken to adjust specific areas and improve performance.

Don’t be a good distributor. Be a great one. Benefit from total control of your supply chain and financial performance with IBS Distribution Intelligence.

The IBS Distribution Intelligence suite is a set of integrated distribution-focused monitoring, planning and management applications. These applications provide answers to the questions distribution business decision makers are asking every day:

“How are we doing right now?”
“How have we been doing historically?”
“What should we do next?

IBS Distribution Intelligence is a seamless component of the IBS Enterprise Distribution Resource Management system. It is Distribution Intelligence prepared by Distribution Specialists. Our Distribution Intelligence applications help you to make the decisions that will:

- Raise revenue
- Maximize margins
- Constrict costs
- Improve inventory
- Create cash

... and consequently increase profitability

Monitor
Distribution Intelligence plays a significant role in helping you identify and understand what is happening within your business - when it actually happens. On-going exception reporting allows you to identify and respond quickly to changes as they occur. It also enables continuous monitoring of sales, financial and supply chain operations to give you an accurate picture of all aspects of your business where and when you need it.

IBS Alert Management let’s you know when things go wrong and prevents glitches from becoming catastrophes. Problems are found, analysed and dealt with before they cause trouble. If there is a gremlin in your supply chain, IBS Alert Management will find it, bring it to you and allow you to deal with it.

IBS Activity Monitor provides fast, accurate visibility, measurement and analysis of operations and processes from the warehouse floor to the boardroom door. This extremely effective tool opens up opportunities to let information influence performance and give your customers the service they deserve and the business the profitability you are striving for.

IBS Activity Monitor puts the power of enquiry into the hands of those that need it most. Instant access to detailed, accurate information can be the catalyst your company needs to achieve very high levels of operational optimization.

“IBS Performance Manager integrates straight out of the box with IBS Enterprise. It was very easy to implement because all the source tables and cubes needed for integration were already pre-defined.”

J.A. Henckels
Plan
Planning is a key component of our Distribution Intelligence suite. The four planning modules cover all aspects of the business, presenting them to you in a clear, flexible and accurate format.

IBS Demand Planning helps protect revenues and keep margins strong thanks to more accurate forecasting. It uses real-time centralised data and integrates this seamlessly with purchasing so you can react quickly and appropriately to changes in demand. IBS Demand Planning gives you the right answer to the most difficult forecasting questions, even for new or high volume products.

Getting forecasts wrong inevitably leads to either a lack of supply (loss of revenue and customer disappointment) or over-stock (high inventory and loss of cash). IBS Supply Planning helps control costs through tight inventory management. The software finds the optimum inventory requirements for your business, even across multiple and multi-national warehouse operations. It allows you to analyze forecasts and run simulations based on real inventory and sales information so you can plan supply, minimize costs and maximize profitability.

IBS Sales and Operations Planning finds the comfortable balance between customer demand and supply resources. It focuses on evolving sales and operations plans that help you anticipate future actions and results.

IBS Planner View is a desktop Dashboard that presents all the information you need on every aspect of business planning in a fully customizable and highly user-friendly panel-based display. It takes data from anywhere and presents it exactly as you want it so you can plan your day, week, month or year with real-time accurate information at your fingertips.

Improve
IBS Distribution Intelligence has a voracious appetite for information. Very quickly, you will have instant and open access to every conceivable area of your business. Compiling, analysing and responding appropriately to this information requires an effective performance management and improvement system.

IBS Performance Manager helps you measure and control the metrics that drive your distribution business. It delivers a pre-defined data warehouse that is optimized for IBS Enterprise and can start generating reports within a week. IBS Performance Manager is the only business intelligence solution that has been designed from scratch for distribution excellence. It provides the key performance indicators and improvement actions that are specific to your distribution business.

“IBS Performance Manager combines with and compares all our operational business applications to give a complete and accurate picture of business performance. The excellent drill-down capability allows us to instantly pinpoint and implement performance improvements.”
Selga
IBS Enterprise

IBS Enterprise is the only major Distribution Resource Management software system designed and developed by Distribution experts. It comprises six key areas that deliver Distribution Excellence and help you meet the requirements of the five critical value drivers for distribution profitability.

- Raising revenue
- Maximizing margins
- Minimizing costs
- Improving inventory
- Increasing cash

**IBS Distribution Intelligence** is a set of integrated distribution-focused business intelligence tools for the planning, monitoring, management and improvement of your distribution processes. Better decisions with IBS Distribution Intelligence means better planning, streamlined and effective business processes, improved customer service and ultimately increased profitability.

**IBS Supply Management** helps you better manage everything associated with the supply side of your distribution processes from purchasing and payments, through to goods receiving and goods returns. Ultimately it ensures you provide the best possible customer service with the lowest cost of goods sold.

**IBS Demand Management** helps you better manage every aspect of the demand side of your distribution function, from selling to the customer through to the management of returns. IBS DM is designed to help your organization acquire and retain the most profitable customers, while increasing sales and reducing the time spent on costly administrative tasks.

**IBS Distribution Financials** is a fully-fledged, integrated financial package tailored for the demands of distribution. It caters for all aspects of the business accounting process, and provides all the tools you need to efficiently handle the complete financial flow. As a result, you benefit from tight control of margin, revenue, expenses and cash.

**IBS Logistics, Assembly and Service** ensures you make the most of your warehouse space, logistics staff productivity, manufacturing and assembly lines and after-sales service processes. The system provides the scalable means to run your warehouse and logistics operations at the least cost, the highest service levels, and under the most rigorous controls.

**IBS Supply Chain Integration** connects systems, applications and data both inside and outside your business. Using the latest service-oriented (SOA) standards, IBS Supply Chain Integration, enables fast and accurate communication with your business partners and streamlines business processes and administration, meaning lower transaction costs and increased customer service levels.

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**About IBS:** With over 30 years of experience, IBS is a leading provider of distribution management solutions. IBS focuses on industries such as automotive, electrical components, paper & packaging and pharmaceutical distribution. More than 4,000 customers across some 40 countries use IBS software to gain fast and measurable returns on IT investments. IBS B share is listed on NASDAQ OMX First North Exchange Stockholm. For more information, please visit www.ibs.net

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