

# IBS Cloud Solutions

## Affordable, Flexible, Accelerating Business Value and Reducing Risk

No matter how you deploy our software, IBS can help you differentiate from competitors by giving you more advanced, efficient and profitable distribution operations. We do this via IBS Enterprise, a solution that embodies global best practices from the industry's top companies and more than 30 years of industry experience. As a result of implementing IBS Enterprise, thousands of IBS customers experience dramatic improvements in their operations including inventory optimization, improved customer service levels and better cash flow. The introduction of an IBS Cloud Solution delivers all the functionality of IBS Enterprise combined with the benefits of **Affordability, Flexibility, Accelerated Business Value and Reduced Risk.**

### The IBS Cloud Solution

#### Flexibility

- Keep pace with business growth
- On-demand scalability
- Pricing and licensing to suit your requirements
- Leverage only as much of the solution as needed
- Respond rapidly to business changes

#### Affordability

- Reduce upfront capital investment
- Reduce infrastructure cost
- Decrease operating costs
- Lower deployment cost
- Predictable subscription pricing
- Lower in-house IT costs
- Eliminate expenses for idle resources
- Lower expansion cost

#### Accelerated Business Value

- Fast deployment
- Rapid user adoption
- Realize improved business processes quickly
- Fully-tailored solution specific to your needs
- Comprehensive training
- Online help

#### Reduced Risk

- Total security and disaster recovery
- 100% data and system availability
- Reliable backups
- Fast implementation
- Focus on business needs not IT issues
- Test solution before go-live
- Guaranteed service levels
- Single point of contact for support
- High level of knowledge and experience for support

### The IBS Cloud Solution

The IBS Cloud Solution puts you back in control of your business by taking responsibility for the implementation, operation, security and care of all your IT requirements. Your focus should be your business, not IT management. IBS' Cloud Solution allows you to optimize the efficiency and productivity of your operations, without having to invest time and money into an expensive large-scale IT infrastructure, which requires significant capital outlay and running costs.

#### Flexibility

The IBS Cloud Solution will support your future growth with a scalable, on-demand model that allows you to maintain the right level of IT for your business. This will help you improve business agility and enable you to respond quickly and effectively to market conditions and business pressures. The pricing model and licensing structure is best suited for your budget and requirements today and into the future. You can manage your specific business requirements with a fully customized solution, leveraging, and paying for exactly what you need.

#### Affordability

With many businesses under pressure to conserve cash, investment in new technology is often put on hold because of the upfront capital investment required. The IBS Cloud Solution takes away this cost by providing predictable subscription pricing that gives you exactly what you need, when you need it.

With IBS managing all your hardware, applications, upgrades, support and maintenance, you will experience significant savings to your bottom line by having lower in-house IT costs. You will also eliminate expenses for idle resources such as processing, storage, backup and security by sharing hardware through virtualization.

### Common challenges

#### when running your own IT operations

- Sizing the system to make it right for current and future requirements
- Changing the system rapidly without losing significant investment
- Maintaining knowledge within your own IT personnel
- 24/7 access to internal staff
- Building and maintaining your own data center
- Keeping the system up and running 24/7 with no time for maintenance
- Maintaining your own backups, security and disaster recovery solutions
- Providing support for your users

## Accelerated Business Value

A primary benefit for IBS' Cloud Solution is rapid deployment resulting in accelerated ROI. Employees work quickly and easily through a common solution interface, enabling personalized business portals for different roles and built-in user help. Our Cloud Solution lets IBS handle installation, maintenance and upgrades so you can focus on running your business as competitively and profitably as possible.

## Reduced Risk

We've incorporated approximately 30 years of enterprise experience into the IBS Cloud Solution. Our IBS FasTrax methodology will ensure minimal business disruption by providing key, predefined business processes that can be implemented quickly and accurately.

By leveraging our world-class infrastructure and guaranteed service levels, we provide you with a reliable, stable and secure solution that enables disaster recovery that is not available from internal IT departments without significant investment. Support services are available from a single point of contact to solve problems quickly.

We also have the award-winning IBS Integrator product, which allows you to resolve any number of business management requirements by easily and quickly integrating all your Cloud and on-premise systems.

## Full-Feature, Business-Specific Solutions

With the IBS Cloud Solution, hardware and software installation as well as management requirements are handled consistently, securely and reliably. This means we can focus more on our consultancy and development resources in order to meet your specific business needs through system enhancements.

Realize the full benefits and efficiencies of Cloud computing with IBS Cloud Solution, one of the most affordable and flexible solutions designed to reduce costs, raise revenues and increase overall business profitability.